

Ithaca Board of REALTORS®
Monthly Statistics Report
 July 2008

	Jul-05	Jul-06	Jul-07	Jul-08
All Residential Properties:				
Closed Sales:	143	122	129	127
Dollar Volume:	\$28,001,160	\$27,446,385	\$27,268,959	\$26,449,910
Average Selling Price:	\$195,812	\$224,970	\$211,387	\$208,267
Median Selling Price:	\$169,500	\$201,000	\$189,900	\$176,500
Average Days on Market (Listing Date to Closing Date):	117	121	108	132
Average Days on Market (Listing Date to Contract Date):	48	53	56	67
Average Selling Price to List Price:	98.34%	97.23%	96.910%	96.610%
New Listings	179	164	147	180
Average Active Listings (New and Current)	687	770	798	873
Average Listings Under Contract (New and Current)	213	198	210	110

	Jul-05	Jul-06	Jul-07	Jul-08
All Property Types:				
Closed Sales:	161	136	142	146
Residential	143	122	129	127
Land	14	10	9	16
Commercial-Industrial	0	1	1	0
Multi-Family	4	3	3	3
Dollar Volume:	\$29,335,961	\$29,915,385	\$28,934,859	\$28,736,425
Residential	\$28,001,160	\$27,446,385	\$27,268,959	\$26,449,910
Land	\$720,300	\$882,000	\$955,400	\$1,574,615
Commercial-Industrial	\$0	\$142,000	\$130,000	\$0
Multi-Family	\$614,501	\$1,445,000	\$580,500	\$711,900
Average Active Listings (New and Current)	1,023	1,220	1,188	1,267
Average Listings Under Contract (New and Current)	259	241	282	139

SOURCE: Ithaca Board of REALTORS®.

NOTE: The data relating to real estate sales comes from the Ithaca Board of REALTORS® Multiple Listing Service.

Ithaca Board of REALTORS®
Year-to-Date Statistics Report
 July 2008

	Jul-07	Jul-08	Percent Change	2007 Year-to-Date	2008 Year-to-Date	Percent Change	Aug-06 through Jul-07	Aug-07 through Jul-08	Percent Change
All Residential Properties:									
Closed Sales:	129	127	-2%	703	489	-30%	1,051	872	-17%
Dollar Volume:	\$27,268,959	\$26,449,910	-3%	\$144,247,443	\$101,747,854	-29%	\$206,764,175	\$174,707,040	-16%
Average Selling Price:	\$211,387	\$208,267	-1%	\$198,768	\$206,586	4%	\$192,635	\$197,970	3%
Median Selling Price:	\$189,900	\$176,500	-7%	\$181,600	\$176,500	-3%	\$174,625	\$173,500	-1%
Average Days on Market (Listing Date to Closing Date):	108	132	22%	136	143	5%	136	138	2%
Average Days on Market (Listing Date to Contract Date):	56	67	20%	71	77	7%	70	71	2%
Average Selling Price to List Price:	96.910%	96.610%	0%	95.76%	95.65%	0%	95.51%	95.21%	0%
New Listings	147	180	22%	1,441	1,285	-11%	1,950	1,796	-8%
Average Active Listings (New and Current)	798	873	9%	676	726	7%	663	693	5%
Average Listings Under Contract (New and Current)	210	110	-48%	174	117	-33%	171	139	-19%

	Jul-07	Jul-08	Percent Change	2007 Year-to-Date	2008 Year-to-Date	Percent Change	Aug-06 through Jul-07	Aug-07 through Jul-08	Percent Change
All Property Types:									
Closed Sales:	142	146	3%	814	581	-29%	1,214	1,047	-14%
Residential	129	127	-2%	703	489	-30%	1,051	872	-17%
Land	9	16	78%	71	67	-6%	107	117	9%
Commercial-Industrial	1	0	-100%	14	8	-43%	18	21	17%
Multi-Family	3	3	0%	26	17	-35%	38	37	-3%
Dollar Volume:	\$28,934,859	\$28,736,425	-1%	\$157,181,992	\$113,564,797	-28%	\$226,905,614	\$196,588,652	-13%
Residential	\$27,268,959	\$26,449,910	-3%	\$144,247,443	\$101,747,854	-29%	\$206,764,175	\$174,707,040	-16%
Land	\$955,400	\$1,574,615	65%	\$4,856,899	\$5,386,243	11%	\$7,341,889	\$8,311,262	13%
Commercial-Industrial	\$130,000	\$0	-100%	\$3,227,900	\$2,351,800	-27%	\$3,554,000	\$5,884,200	66%
Multi-Family	\$580,500	\$711,900	23%	\$4,849,750	\$4,078,900	-16%	\$9,245,550	\$7,686,150	-17%
Average Active Listings (New and Current)	1,188	1,267	7%	1,077	1,155	7%	1,062	1,112	5%
Average Listings Under Contract (New and Current)	282	139	-51%	235	160	-32%	227	194	-15%

SOURCE: Ithaca Board of REALTORS®.

NOTE: The data relating to real estate sales comes from the Ithaca Board of REALTORS® Multiple Listing Service. Information deemed reliable but not guaranteed.