

Ithaca Board of REALTORS®
Monthly Statistics Report
 March 2009

	Mar-06	Mar-07	Mar-08	Mar-09
All Residential Properties:				
Closed Sales:	50	62	42	39
Dollar Volume:	\$9,819,378	\$11,139,900	\$8,582,980	\$6,558,826
Average Selling Price:	\$196,388	\$179,676	\$204,357	\$168,175
Median Selling Price:	\$150,000	\$179,900	\$168,000	\$176,000
Average Days on Market (Listing Date to Closing Date):	135	141	174	152
Average Days on Market (Listing Date to Contract Date):	72	74	79	77
Average Selling Price to List Price:	95.41%	94.760%	94.110%	95.820%
New Listings	208	212	219	211
Average Active Listings (New and Current)	576	466	669	691
Average Listings Under Contract (New and Current)	125	117	93	73

	Mar-06	Mar-07	Mar-08	Mar-09
All Property Types:				
Closed Sales:	62	73	49	45
Residential	50	62	42	39
Land	7	7	4	4
Commercial-Industrial	1	1	1	1
Multi-Family	4	3	2	1
Dollar Volume:	\$11,473,378	\$12,426,149	\$9,697,480	\$7,200,526
Residential	\$9,819,378	\$11,139,900	\$8,582,980	\$6,558,826
Land	\$607,500	\$210,749	\$410,500	\$336,700
Commercial-Industrial	\$120,000	\$12,500	\$260,000	\$245,000
Multi-Family	\$926,500	\$1,063,000	\$444,000	\$60,000
Average Active Listings (New and Current)	974	949	1,113	859
Average Listings Under Contract (New and Current)	158	161	124	100

SOURCE: Ithaca Board of REALTORS®.

NOTE: The data relating to real estate sales comes from the Ithaca Board of REALTORS® Multiple Listing Service.

Ithaca Board of REALTORS®
Year-to-Date Statistics Report
 March 2009

	Mar-08	Mar-09	Percent Change	2008 Year-to-Date	2009 Year-to-Date	Percent Change	Apr-07 through Mar-08	Apr-08 through Mar-09	Percent Change
All Residential Properties:									
Closed Sales:	42	39	-7%	145	108	-26%	1,020	842	-17%
Dollar Volume:	\$8,582,980	\$6,558,826	-24%	\$30,148,337	\$18,628,838	-38%	\$197,198,319	\$167,169,815	-15%
Average Selling Price:	\$204,357	\$168,175	-18%	\$206,959	\$171,645	-17%	\$191,966	\$193,064	1%
Median Selling Price:	\$168,000	\$176,000	5%	\$168,000	\$139,900	-17%	\$172,750	\$172,000	0%
Average Days on Market (Listing Date to Closing Date):	174	152	-13%	156	174	11%	138	145	5%
Average Days on Market (Listing Date to Contract Date):	79	77	-3%	82	75	-9%	69	69	0%
Average Selling Price to List Price:	94.110%	95.820%	2%	94.45%	93.43%	-1%	95.25%	94.78%	0%
New Listings	219	211	-4%	487	472	-3%	1,824	1,772	-3%
Average Active Listings (New and Current)	669	691	3%	576	613	6%	678	748	10%
Average Listings Under Contract (New and Current)	93	73	-22%	121	75	-38%	174	95	-45%

	Mar-08	Mar-09	Percent Change	2008 Year-to-Date	2009 Year-to-Date	Percent Change	Apr-07 through Mar-08	Apr-08 through Mar-09	Percent Change
All Property Types:									
Closed Sales:	49	45	-8%	173	130	-25%	1,188	990	-17%
Residential	42	39	-7%	145	108	-26%	1,020	842	-17%
Land	4	4	0%	18	13	-28%	112	109	-3%
Commercial-Industrial	1	1	0%	3	2	-33%	20	11	-45%
Multi-Family	2	1	-50%	7	7	0%	36	28	-22%
Dollar Volume:	\$9,697,480	\$7,200,526	-26%	\$34,337,115	\$21,282,438	-38%	\$216,761,516	\$184,348,880	-15%
Residential	\$8,582,980	\$6,558,826	-24%	\$30,148,337	\$18,628,838	-38%	\$197,198,319	\$167,169,815	-15%
Land	\$410,500	\$336,700	-18%	\$1,598,878	\$1,016,100	-36%	\$7,671,147	\$8,006,365	4%
Commercial-Industrial	\$260,000	\$245,000	-6%	\$1,261,900	\$365,000	-71%	\$5,479,300	\$1,991,800	-64%
Multi-Family	\$444,000	\$60,000	-86%	\$1,328,000	\$1,272,500	-4%	\$6,412,750	\$7,180,900	12%
Average Active Listings (New and Current)	1,113	859	-23%	1,003	864	-14%	1,082	1,110	3%
Average Listings Under Contract (New and Current)	124	100	-19%	171	105	-38%	236	131	-44%

SOURCE: Ithaca Board of REALTORS®.

NOTE: The data relating to real estate sales comes from the Ithaca Board of REALTORS® Multiple Listing Service. Information deemed reliable but not guaranteed.